

Henry Brock III

From: Henry Brock III [riskmanager@cvip.net]
Sent: Friday, May 29, 2009 1:56 PM
To: riskmanager@cvip.net
Subject: FW: Exclusive Hazardous Waste Disposal Pricing May 2009
Attachments: 090520_Hazardous Waste.pdf

May 29, 2009

MEMORANDUM FOR: **OSS/FCSIG Liaisons**
 OSS/FCSOG Safety Officers
 OSS/FCSIG Contact People
 OSS Servicing Agents

SUBJECT: **Hazardous Waste Disposal Pricing May, 2009**

The attached is FYI. The pricing may be less than what you are now paying.
Have a good weekend.

Henry Brock
Risk Manager

Exclusive Hazardous Waste Disposal Pricing

May 2009

The removal and disposal of hazardous wastes are costly activities. In many cases exorbitant disposal costs force districts to delay hazardous waste removal until funding is available. While delaying these activities may seem like the fiscally prudent course of action, in reality it creates a much larger potential cost to districts. Specifically, delays in the removal and disposal of hazardous waste place districts at risk of violating regulations and facing stiff penalties related to these violations. Similarly, while some districts may have relatively low quantities of waste generated, time constraints may make the selection of a qualified waste vendor difficult. Recognizing these challenges faced by districts, Keenan established a master pricing agreement with North State Environmental, a firm specializing in the removal and disposal of hazardous wastes generated by schools and colleges.

As a Property and Liability program member, your district is invited to take advantage of this exclusive pricing arrangement. The arrangement calls for incredibly competitive pricing and eliminates price swings by holding prices stable for the next two years. For your reference, the pricing schedule is attached.

Please note that the attached pricing agreement is between Keenan and North State, not an agreement to provide services. Therefore, should your district be interested in utilizing this benefit, you must directly contract with North State Environmental. Following is the contact information for North State Environmental:

North State Environmental	
	Frank Balistreri
	(650) 588-2838
	http://www.north-state.com/

When contacting North State, you will need to indicate which pool your district is a member of. Furthermore, pool members' existing contracts with North State will remain in effect until the expiration of those contracts.

For further information, please contact Betti Pasquale at (310) 212-0363, extension 2633.